

			Sep '23 - Aug '24
Ordinary Income/Expense			
Income			
43400 - Direct Public Support	\$9,000.00		
43410 - Grants			\$150,000.00
BRAVO			
Awarded Grants	\$9,000.00		
Variety The Children's Charity	\$5,000.00		
Polk County	\$4,000.00		
43411 - Corporate Sponsorships			\$50,000.00
43480 - Individual Donors			\$25,000.00
43485 - Small Businesses			\$25,000.00
Fundraiser			\$25,000.00
Stock Donation			\$25,000.00
Emritrade Donation			\$3,300.00
Total 43400 - Direct Public Support			\$303,300.00
47200 - Program Income			
47220 - Membership & Tuition			
Tuition - Band Camp: 2 wk camp	\$1,600.00	80.00	\$128,000.00
Tuition - GRIT Camp: 2 wk camp	\$800.00	10.00	\$8,000.00
UNPLUGGED Retreat	\$300.00	25.00	\$7,500.00
Lessons Rent (30 lessons p/wk @ 52 wks p/yr = 1560 lessons p/yr)	\$5.00	1,560.00	\$7,800.00
Community Band Rehearsal	\$400.00	20.00	\$8,000.00
GRIT Records (\$100 p/hr @ 40 hrs per project x 6 projects)	\$100.00	240.00	\$24,000.00
Rehearsal Space rental (3 hrs @ \$150)	\$150.00	144.00	\$21,600.00
Community Performances (\$500 minimum)	\$500.00	24.00	\$12,000.00
Adult Programming			
WeRock Retreat	\$600.00	25.00	\$15,000.00
Ticket sales (2000)	\$20.00	1000	\$20,000.00
47230 - Scholarships			\$20,000.00
Total 47200 - Program Income			\$271,900.00
Non-Program Income			
Merchandise Sales - online made to order	\$10.00	1000	\$10,000.00
Total Non-Program Income			\$10,000.00
Expense			
60900 - Business Expenses			
62817 - Uncategorized Expense - Business Supplies	\$500.00	12.00	\$6,000.00
Rent - year round	\$600.00	8.00	\$4,800.00
Rent - Camps	\$1,000.00	4.00	\$4,000.00
Instruments & Gear	\$10,000.00	1.00	\$10,000.00
Professional Fees	\$10,000.00	1.00	\$10,000.00
62825 - Marketing - Advertising, Promotion, Print	\$30,000.00	1.00	\$30,000.00
Total 60900 - Business Expenses			\$64,800.00
63000 - Program Expenses			
Year-Round Programming Cost			
Food for events	\$100.00	12.00	\$1,200.00
Camp			
63080 - 2023 Camp Costs per Summer camper (4 camps)(6 weeks to	\$20,000.00	6.00	\$120,000.00
Unplugged Retreat	\$5,000.00	1.00	\$5,000.00
We Rock Retreat & Fundraiser	\$5,000.00	1.00	\$5,000.00
Total 63000 - Program Expenses			\$131,200.00
66000 - Payroll Expenses			
66010 - Executive Director (w-2, full-time, employee)	\$70,000.00	1.00	\$70,000.00
Independent Contractors			\$285,000.00
66020 - ED Assistant	\$45,000.00	1.00	\$45,000.00
66030 - Year-Round & Afterschool Programming Director	\$50,000.00	1.00	\$50,000.00
66040 - Outreach Director	\$50,000.00	1.00	\$50,000.00
66050 - Camps Director	\$50,000.00	1.00	\$50,000.00
66060 - GRIT Records & Tech Director	\$50,000.00	1.00	\$50,000.00
66070 - Interns	\$10,000.00	4.00	\$40,000.00
Total 66000 - Payroll Expenses			\$355,000.00
Total Expense			\$551,000.00
Net Ordinary Income			\$34,200.00
Net Income			\$34,200.00